



COSMO CONSULT
Business-Software for People



Business-
Software
for People

cc | advanced manufacturing pack

ORDER SCHEDULE PLAN
 PROTOTYPES
 RESEARCH & DEVELOPMENT
 CHECKLIST SYSTEM
 SERVICE PROCESSES
 LOT MANAGEMENT
 DYNAMIC BILLS OF MATERIAL
 RECIPE MANAGEMENT
 ITEM DESCRIPTION CATALOG
CONSTRUCTION
 TRADING UNITS AND BOTTLING
 SUPPLY MATERIAL FOR OUTSOURCED PRODUCTION
 PRODUCTION ACCOMPANYING CONSTRUCTION
 BY-PRODUCTION
 FLEXIBLE CALCULATION | LOT SIZE CALCULATION
 SEQUENCE PLANNING
CALCULATION SCHEMES
 INGREDIENTS MANAGEMENT
 ADVANCE PAYMENT
 PRELIMINARY ORDER FOR LONG-RUNNING TRANSACTIONS
PRODUCTION STRUCTUR

Microsoft Partner
Gold Enterprise Resource Planning



COMPANY PORTRAIT



Our relationship with our **clients**
is the most important **success factor**;
we need to keep it as **simple and efficient**
as possible.“

COSMO CONSULT specialises in the implementation and system management of **industry and business solutions** based on cutting-edge software technologies. We deliver industry-oriented complete solutions for midsize businesses in the manufacturing, service and retail industries by providing an extensive range of industry-specific and special solutions based on **Microsoft Dynamics** and **QlikView**.

We offer our customers over 15 years of national and international project experience in the implementation of **Microsoft Dynamics NAV** (previously Navision) and **Microsoft Dynamics AX** (previously Axapta) ERP solutions. We are also experts in the **Microsoft Dynamics CRM** customer relationship management system and the **Microsoft SharePoint** document management and portal system, which can be integrated seamlessly into the ERP system environment. We therefore deliver fully integrated software systems for use in all areas of the company. With the aid of the **QlikView business intelligence solution**, our customers are able to access all of their company data in a structured and manageable format at any time.

An **implementation method** tailored to the project is a prerequisite for successful software implementation. For over 15 years, we have placed our trust in proven implementation methods when implementing our software projects, such as **SureStep** for successful ERP project implementation and the **agile implementation methodology** for rapid results when realising business intelligence (BI) projects.

At COSMO CONSULT, people are our focus. After all, it is people who decide whether our software is efficient or inefficient, who judge its strengths and weaknesses, who experience joy or frustration when using it and ultimately determine if it is a success. That's why we provide:

Business Software for People



cc|advanced manufacturing pack

ERP Software for the Manufacturing Industry - based on Microsoft Dynamics NAV

EXTREME FLEXIBILITY...

COSMO CONSULT Advanced Manufacturing Pack (AMP) and Microsoft Dynamics NAV together provide a powerful ERP solution that streamlines your business and provides you with the economic efficiencies and productivity improvements needed to successfully compete.

It is critical for manufacturing businesses to deliver highly customised products with country-specific characteristics. The challenge for these companies is how to develop, manufacture and deliver these individualised products effectively and efficiently. Some companies have deep discrete processes, while others have multi-stage production processes with a mixture of both discrete and process manufacturing. In either case, companies are underpinned by their own legacy (independent) ERP systems, which adds another level of complexity.

Utilising the Advanced Manufacturing Pack, COSMO CONSULT supports both manufacturing requirements within one solution, bringing the benefits of cost reduction, economies of scale and an enriched

manufacturing environment. Customer demands can now be met more cost-effectively.

The Advanced Manufacturing Pack industry solution from COSMO CONSULT, based on Microsoft Dynamics NAV, provides manufacturing companies many additional functional areas in both process and discrete manufacturing.

18 YEARS OF CONSOLIDATED KNOWLEDGE AND MANUFACTURING ERP EXPERTISE

AMP provides an industry-based approach for:

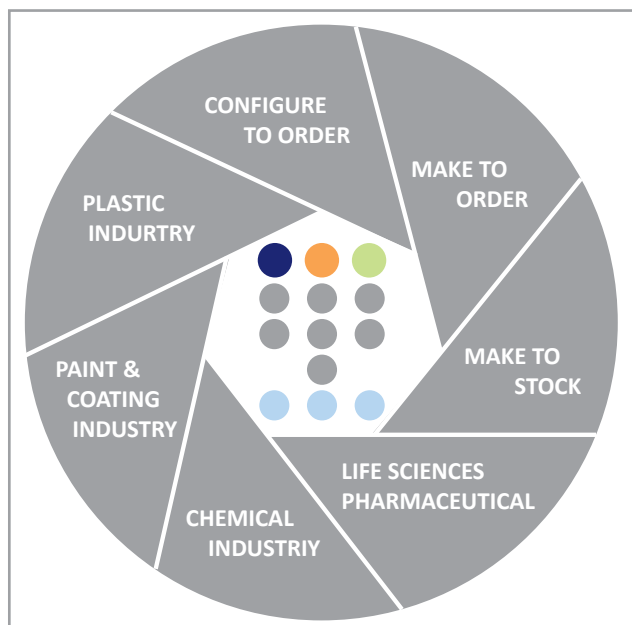
Discrete Manufacturing

- ▶ Configure to order
- ▶ Make to order
- ▶ Make to stock
- ▶ Project Service Providers

Process Manufacturing

- ▶ Life Sciences and Pharmaceutical Industry
- ▶ Chemical Industry
- ▶ Paint and Coating Industry
- ▶ Plastic Industry

Manufacturing companies have relied on the industry expertise of COSMO CONSULT since 1996. cc|advanced manufacturing pack supplements the core functionalities of Microsoft Dynamics NAV and includes the COSMO CONSULT Industry Product and experience of more than 500 client implementations.



OVERVIEW CC|ADVANCED MANUFACTURING PACK



cc | advanced manufacturing pack

ERP Software for the Manufacturing Industry - based on Microsoft Dynamics NAV

PROCESS MANUFACTURING

cc|advanced manufacturing pack for Process Manufacturing offers process manufacturing industries a solution geared specifically for this sector.

The solution includes management and development of recipes, efficient production planning and sequencing, a quality management system as well as forward/reverse batch tracing and container management. The scope of delivery can be supplemented by a module to manage hazardous goods and a workflow module that aids process design and documentation.

Developed in close coordination with the industry, all functions represent proven best practices. COSMO CONSULT's solution for the process manufacturer provides scalable process control and standardized

methods for smaller manufacturers to divisions of larger enterprises.

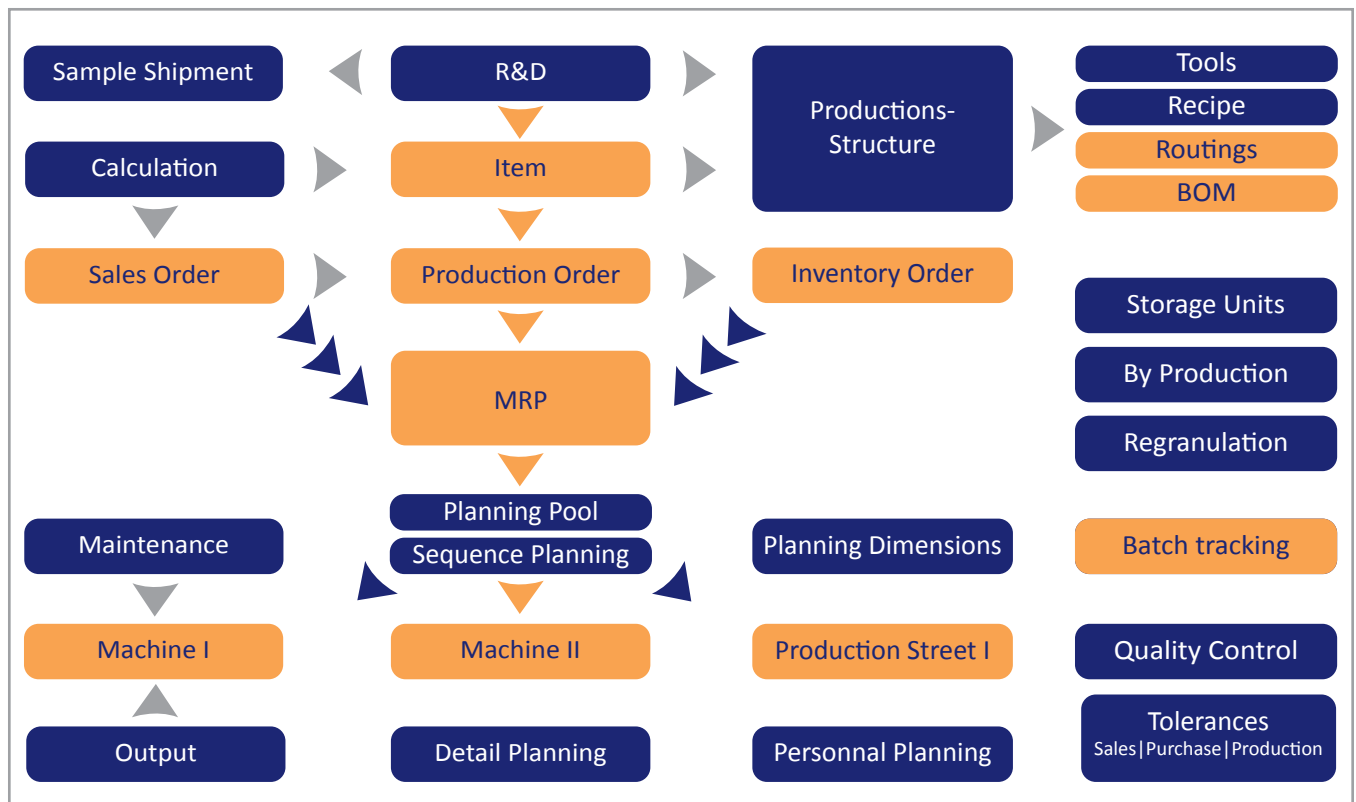
Having all of this in one system allows a quick realization of important company objectives such as:

Improved customer service levels through:

- ▶ Visibility of all customer transactions
- ▶ Visibility of inventory in all locations and processes
- ▶ Fast and complete Lot traceability

Improved business decision making through:

- ▶ Accurate and timely product cost, profit and margin analysis from Quote to Sales Order to Manufacturing



OVERVIEW PROCESS MANUFACTURING

DISCRETE MANUFACTURING

cc|advanced manufacturing pack for Discrete Manufacturing provides a unique, integrated information system that offers consistent and transparent management of all business data through flexible cost and price calculations, dynamic bills of material and optimised production planning.

Having all of this in one system allows a quick realisation of important company objectives such as:

Improved customer service levels through:

- ▶ Visibility of all customer transactions
- ▶ Visibility of inventory in all locations and processes
- ▶ Simplified quote and order processing – configuration through checklists

Improved business decision making through:

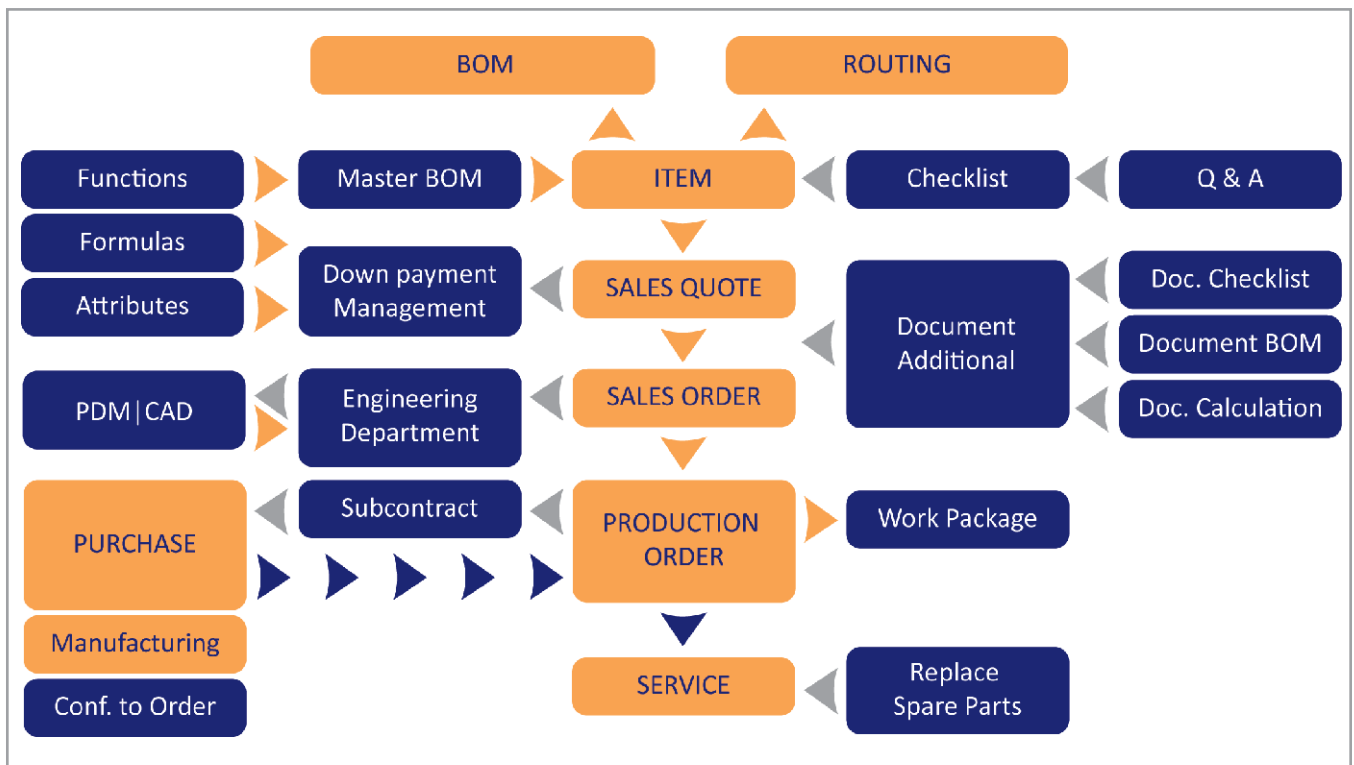
- ▶ Accurate and timely product cost, profit and margin analysis from Quote to Sales Order to Manufacturing

Improved manufacturing efficiency through:

- ▶ Optimisation of production planning
- ▶ Accurate real-time inventory information
- ▶ Transparency, consistency and stability of processes

Improved Purchasing efficiency through:

- ▶ Efficient document approval and Purchase Order processing
- ▶ Visibility of vendor performance
- ▶ Visibility of vendor performance



OVERVIEW CONFIGURE TO ORDER MANUFACTURING



cc | advanced manufacturing pack

ERP Software for the Manufacturing Industry - based on Microsoft Dynamics NAV

Improved manufacturing efficiency through:

- ▶ Optimisation of production planning
- ▶ Accurate real-time inventory information
- ▶ Maintenance and setup jobs

Improved Purchasing efficiency through:

- ▶ Efficient document approval and Purchase Order processing
- ▶ Visibility of vendor performance

Improved compliance and quality through:

- ▶ Inventory Quality tests
- ▶ Inventory status by Lot

To manage the upcoming challenges in daily work efficiently, employees must be able to get quick and ergonomic access to specific information and tools in the software. cc|advanced manufacturing pack uses the role-based concept of Microsoft Dynamics NAV and provides further role centers, information boxes and a slender tool to quickly create new roles.





COSMO CONSULT

Business Software for People

Our commitment to finding the best solutions for our customers and to providing innovative features in order to optimise their business and bring them new levels of success is also reflected in our partnerships with Microsoft and QlikTech.

COSMO CONSULT AND MICROSOFT — A STRONG ALLIANCE

While Microsoft brings innovative, intuitive and investment-safe products, COSMO CONSULT brings its extensive product knowledge, industry expertise and many years of project experience, resulting in a strong partnership for successful IT projects.

As a certified Microsoft Gold partner, COSMO CONSULT has received a number of awards in recent years. Microsoft gives these awards in recognition of the continued commitment of this partner to delivering industry and customer-optimised software solutions, thereby driving the further technological development of Microsoft products.

COSMO CONSULT provides clients the ability to extend their Microsoft Dynamics platform with feature rich solutions to meet the today's demanding requirements. Solutions that are Certified for Microsoft Dynamics (CfMD) signify that the solution has met Microsoft Corp.'s highest standard for partner-developed software.

What does this mean? Solutions that are Certified for Microsoft Dynamics have demonstrated development quality and compatibility with the Microsoft Dynamics product on which they run by passing rigorous software testing for Microsoft Dynamics performed by VeriTest (a service of Lionbridge). In addition, the Microsoft Dynamics partner must have customers who are successfully using the certified solution and are willing to recommend it.

Microsoft Partner
Gold Enterprise Resource Planning

2014 PRESIDENT'S CLUB
for Microsoft Dynamics

2013 PRESIDENT'S CLUB
for Microsoft Dynamics

2012 PRESIDENT'S CLUB
for Microsoft Dynamics

2011 PRESIDENT'S CLUB
for Microsoft Dynamics

2011 Microsoft Dynamics
Reseller of the Year

2014 INNERCIRCLE
for Microsoft Dynamics

2011 INNERCIRCLE
for Microsoft Dynamics



COSMO CONSULT EARNS AMR RESEARCH INDUSTRY VALIDATION

AMR Research is a well-regarded IT industry analyst and consulting company with a deep level of customer engagement and vertical solution knowledge. Working with the Microsoft Dynamics team, AMR has created an Industry Certification process that validates a partner's industry solution as well as Industry specific customer references.

COSMO CONSULT's completion of the AMR certification process further corroborates our industry knowledge and ability to successfully deliver industry specific value to our clients. Our industry knowledge, close partnership with Microsoft.





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